

Message Text

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ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 STR-07 AGRE-00 SIL-01 LAB-04
TRSE-00 L-03 CG-00 DOTE-00 FMC-01 /037 W
-----087460 221834Z /41
P 221816Z MAR 78
FM AMEMBASSY MOSCOW
TO SECSTATE WASHDC PRIORITY 9416
MARAD WASHDC PRIORITY
USDOC WASHDC

C O N F I D E N T I A L SECTION 01 OF 02 MOSCOW 05442

USDOC FOR BEWT
DEPARTMENT ALSO PASS STR FOR RIVERS AND COFFIELD
MARAD FOR ASSISTANT SECRETARY BLACKWELL

E.O. 11652: GDS
TAGS: ETRD, EEWT, EWWT, UR, US
SUBJECT: MARINE CARGO INSURANCE

REF: (A) STATE 73199, (B) STATE 061202, (C) LONDON 577

1. E/C COUNSELOR ASKED DEPUTY MINISTER OF FOREIGN TRADE IVANOV ON MARCH 21 HOW HE WAS COMING WITH DRAFT ON MARINE CARGO INSURANCE ISSUE WHICH HE HAD PROMISED TO COMMUNICATE TO ASSISTANT SECRETARY BLACKWELL (REF B, PARA 2).
2. IVANOV APOLOGIZED FOR DELAY IN PREPARING DRAFT, ACKNOWLEDGING THAT HE HAD MISSED MARCH 1 DEADLINE. HE STATED THAT THE DRAFT WAS STILL BEING WORKED ON AND WOULD BE SUBMITTED.
3. CHIEF OF AMERICAN COUNTRIES DIVISION OF MFT NIKOLAY ZINOV'YEV, WHO WAS PRESENT, VOLUNTEERED COMMENT THAT ISSUE WAS COMPLEX AND REQUIRED COORDINATION WITH A LARGE NUMBER
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OF SOVIET AGENCIES.

4. IVANOV MENTIONED WITH A SMILE THAT HE HAD HEARD FAIN OF AIMU HAD QUIT US/USSR TRADE AND ECONOMIC COUNCIL. COUNSELOR COMMENTED HE HAD NOT HEARD THIS REPORT BUT KNEW THAT OUR MARINE INSURANCE UNDERWRITERS VIEWED THE PROBLEM VERY SERIOUSLY, AS DID RESPONSIBLE USG ORGANS. IVANOV

SAID THAT THIS NEVERTHELESS DID NOT STRIKE SOVIETS AS
APPROPRIATE APPROACH TO THE PROBLEM.

5. COMMENT: WHILE WE ARE NOT HOPEFUL ON THE ISSUE, WE
STILL DETECT A CERTAIN SOVIET NERVOUSNESS AS TO WHAT
MAY EMERGE FROM TRADE COMPLAINT. IVANOV CLEARLY STILL
WISHES TO CONVEY CONCILIATORY ATTITUDE, BUT THERE IS NO

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INFO OCT-01 EUR-12 ISO-00 STR-07 AGRE-00 SIL-01 LAB-04
TRSE-00 L-03 CG-00 DOTE-00 FMC-01 /037 W
-----087473 221832Z /41

P 221816Z MAR 78
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C O N F I D E N T I A L SECTION 02 OF 02 MOSCOW 05442

EVIDENCE YET OF ANY GIVE IN SOVIET POSITION.

6. REF A JUST RECEIVED MARCH 22 AFTER PREPARATION THIS
MESSAGE. NOTE THAT EMBASSY, NOT IVANOV, RAISED ISSUE.
COUNSELOR WAS ACCOMPANYING ASSISTANT SECRETARY OF COMMERCE
CHAVEZ IN CALL ON IVANOV. TOON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Control Number: n/a
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Draft Date: 22 mar 1978
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Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
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